

Nada Used Car Guides

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NADA has been around for over 80 years and is the premier valuation guide in the used vehicle industry. Customers include, but are not limited to: dealers, wholesalers, rental car companies, insurance companies, lending institutions, OEMs, government agencies, as well as individual consumers. We attempt to create the most accurate, market-reflective, unbiased vehicle values and we believe we do so each and every time one of our products is presented to the outside world.

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J.D. Power Valuation Services, formerly NADA Used Car Guide, has produced its flagship product for 80 years and remains the leading provider of vehicle guidebooks. The NADA Official Used Car Guide is an affordable, quick and easy valuation tool designed to help industry professionals with any used car transaction.

~~Official Used Car Guide NADA~~

And 12 turns per year is the NADA guide for used vehicles. Forms are provided in the guide for calculating your turn rate, figuring out how much of your inventory is overaged, and comparing the inventory you stock with the sales it generates. The final form in the guide allows you to calculate the return you're earning on your inventory investment.

~~A Dealer Guide to Used Vehicle Inventory~~

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NADA Used Car Guide for Businesses NADA's Industry Analysis division produces NADA DATA, MarketBeat and other economic reports to provide insight into vehicle sales, dealership financial profiles and industry trends.

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Trade-in values in February's edition of the NADA Official Used Car Guide were raised by an average of just over 1% compared to January. Car values were increased by an average of 1.2%, with mid-size car figures rising by a segment-leading average of 2.2% and subcompact and compact car values increasing by 1.4%.

~~NADA Used Vehicle Price Index Remains Unchanged in January~~

Similar to Kelley Blue Book, the NADA Guide also provides values for cars, trucks, SUVs and vans and works with professionals in the automotive, financial, government, fleet and insurance sectors....

~~NADAGuides KBB vs NADAguide values Kelley Blue Book~~

Kelley Blue Book® Private Party Value The Kelley Blue Book® Private Party Value is the starting point for negotiation of a used- car sale between a private buyer and seller. This is an "as is" value that does not include any warranties. The final sales price depends on the car's actual condition and local market factors.

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Built on our 90-year legacy of delivering the most trusted values in the industry as NADA Used Car Guide, today J.D. Power Valuation Services delivers accurate, unbiased values and objective market intelligence that help our customers make the right decisions for their businesses.

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